

HANNA ROOS

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Oxon MA & BA, Cantab MA & BA

External Professor



I. SUMMARY

Hanna is a Global Leader in international arbitration and a Solicitor Advocate in the English Supreme Court. She is an independent practitioner who acts as counsel in arbitrations and litigations, sits as arbitrator and serves as an External Professor (www.hannaroos.com). She co-counsels with leading firms, including with Professor Gary Born at WilmerHale. Hanna previously practised at Freshfields Bruckhaus Deringer LLP (then the globally #1 ranked practice by GAR), Latham & Watkins LLP and Quinn Emanuel Urquhart & Sullivan UK LLP. Hanna was educated at Oxford University and Cambridge University.

A client on a seven billion arbitration comments that:

“I’ve worked with or against most of the major international arbitration practices. I can say hands down that **Hanna is the best, brightest, hardest working and most relentless lawyer of her generation.** Hanna is incredibly clever. She is amazing at formulating and adapting the big picture strategy as well as the day to day evolution of huge, complicated, multi-jurisdictional cases with countless moving parts [...] **She is absolutely a super star and will no doubt be one of the legendary arbitration practitioners of her generation by the time she is done**” (emphasis added).

The elite quantum expert John Ellison at FTI notes that:

“I have worked with Hanna in two large international arbitrations. She is an exceptionally able and hard working lawyer, fantastically good at drafting, who is also pleasant to work with. A total star – the best of her generation.”

Professor Roos is complimented as “formidable” and “exceptional”, and recognised in the directories as “a real star” whose “exceptional talent is matched by an extraordinary work ethic”. She is a “tremendous advocate” who is “excellent at managing complex, voluminous disputes”. Hanna:

- “understands clients’ needs well, and is always extraordinarily well prepared, and addresses complex issues with ease”,
- “is diligent and rigorous, and has a strong understanding of quantum issues”, and
- “is very impressive and on the ball when handling arbitrations across various sectors, from energy to life sciences”.

In addition to being ranked in the “Who’s Who Legal: Arbitration” of 2022 and 2021 as a Global Leader, Hanna is on the International Arbitration Powerlist (UK) and is ranked for International Arbitration in Legal 500 UK 2022, 2021 and 2020. She was recognised as a Who’s Who Legal Future Leader in international arbitration in 2020, 2019 and 2018.

Hanna is passionate about innovation, diversity and leadership in the law. While practising at Latham & Watkins, Hanna co-founded and co-led the global Parent Lawyers Group to ensure that fathers and mothers can excel and progress in the law, and oversaw award winning pro bono initiatives in Latham's London office.

II. EDUCATION AND PROFESSIONAL HISTORY

Academic career and education

- 2017- External Professor for an international Masters program in clinical pharmacology, supported by Milan University, the Mario Negri Institute and Novartis Pharma.
- 2006- PhD in law and pharma/biotech (in preparation for submission to the University of Cambridge via submitted route; near completion).
- 2006-2007 Legal Practice Course, BPP (Holborn), Distinction.
- 2004-2006 MA and BA, **Law, University of Cambridge** (St Edmund's College).
- 2001-2004 MA and BA, **Philosophy, Politics and Economics, University of Oxford** (Balliol College).
- 1999-2001 International Baccalaureate at SYK Helsinki, Finland.
- 1998-1999 Ripon C High School, American High School Diploma (graduated American High School).

Professional history and positions

- July 2021- founder of Roos Arbitration.
- Autumn 2020- Board of Governors of Swedish School of London.
- Nov 2018-June 2021 Of Counsel, Quinn Emanuel Urquhart & Sullivan UK LLP (London).
- Dec 2013-Oct 2018 Associate & Senior Associate, Latham & Watkins (London).
- Sep 2009-Nov 2013 Associate, Freshfields Bruckhaus Deringer LLP (London).
- Aug 2007-Sep 2009 Trainee Solicitor, Freshfields Bruckhaus Deringer LLP (London and Paris).

Accolades

- Global Leader, Who's Who Legal and Global Arbitration Review 2022
- Global Leader, Who's Who Legal and Global Arbitration Review 2021
- International Arbitration Powerlist UK (<https://indd.adobe.com/view/564a051b-fdb0-401c-b45a-7c9b4cf95cf7>)
- LEGAL 500 UK: International Arbitration 2022
- LEGAL 500 UK: International Arbitration 2021
- LEGAL 500 UK: international Arbitration 2020
- Future Leader, Who's Who Legal and Global Arbitration Review 2020
- Future Leader, Who's Who Legal and Global Arbitration Review 2019
- Future Leader, Who's Who Legal and Global Arbitration Review 2018
- We Are The City – Rising Star 2016 nominee (<https://risingstars.wearethecity.com/category/rising-stars-2016/>)

Bar qualifications

- Ireland (admitted to the Roll, 2017).
- England and Wales (Solicitor Advocate, 2011).

Languages

- English (bilingual).
- Finnish (bilingual).
- Swedish (moderate).

- England and Wales (Solicitor, 2009).

III. EXPERTISE AND EXPERIENCE

Overview

Hanna has represented some of the world's largest companies and states under leading seats and rules, including the LCIA, ICC, HKIAC, SCC, UNCITRAL and ICSID. Her omnivorous practice covers most sectors, including:

- environment and energy, including renewable, oil, gas and nuclear
- pharma, biotech and life sciences, with patent angles
- technology, banking and private equity, with "the strongest possible [client] recommendation for technology, investment banking"
- telecom
- partnership disputes
- insurance
- commodities
- transport
- construction
- consumer goods
- media and entertainment, including for A-list actors
- satellite and aerospace.

The list of experience below includes Hanna's mandates at her prior firms.

SELECT INTERNATIONAL COMMERCIAL ARBITRATIONS AND LITIGATIONS

Environment and energy

- Acting on an SCC arbitration regarding environmental regulatory compliance in the aftermath of a share sale.
- Advising a European manufacturer of solar cells in disputes with its Chinese, Japanese and Norwegian suppliers resulting in a settlement.
- Acting on ICC arbitrations concerning gas pricing reopeners.
- Acting on an HKIAC administered arbitration under UNCITRAL Rules regarding development and financing of African oil field.
- Acting for a Russian financial institution in an LCIA arbitration and subsequent settlement in relation to a dispute over a complex arrangement for the holding of shares in a Russian energy entity.
- Acting on an ICC arbitration concerning construction of a novel nuclear power plant in Finland.
- Advising a multinational company in relation to its oil concession in South Sudan in context of violent transition to independence.
- Pharma, biotech and life sciences
- Leading a forensic investigation into irregular conduct of employees of a multinational pharmaceutical services company, including providing data privacy advice, to minimise likelihood of contentious follow-on proceedings.
- Representing Allergan as third party in the Auden McKenzie (Pharma Division) Ltd & Ors v Patel & Anor fraud claim before the High Court.

- Advising an Asian biopharmaceutical company regarding research tool patents and license agreements.
- Advising an Asian biopharmaceutical company regarding joint venture and related agreements.
- Advising pharmaceutical company in a potential dispute regarding commercialisation and marketing authorisation of a novel treatment in Europe.

Technology, banking, private equity and insurance

- Sat as LCIA arbitration on banking disputes.
- Representing a Forbes-listed high net worth individual in a multibillion, multi-jurisdictional ICC arbitration running for over a decade.
- Representing AXA in an over GBP 600 million PPI High Court LCIA Arbitration turned High Court litigation against Santander (<https://www.law360.com/articles/1368927/axa-sues-santander-over-624m-ppi-payouts>).
- Representing a globally leading mid-cap technology investment bank in two disputes over success fees, securing extremely favourable settlements.
- Representing a private equity investor in an up to USD 50 million contractual e-commerce dispute.
- Representing an insurance company in an ICC arbitration against the Republic of Cyprus concerning the impact of the Cyprus financial crisis on an insurance joint venture.

Partnership disputes

- Acting on sensitive partnership disputes, including with a complex US-UK nexus and employment issues.

Other

- Defending an international satellite manufacturer against a multimillion-pound claim for gross negligence in an arbitration resulting in a settlement.
- Acting for an international sugar producer in an LCIA arbitration concerning theft of its assets in Syria.
- Advising an online company in relation to the merits of a potential judicial review claim against the United Kingdom to challenge data interception legislation.
- Representing the ICC in the UK Supreme Court case Halliburton v Chubb concerning arbitrator conflicts of interest, alongside Three Crowns.
- Advising clients in respect of obtaining evidence in England for civil proceedings taking place in continental Europe.
- Coordinating multi-jurisdictional advice on litigation strategy for a client engaged in proceedings in Russia.
- Advising an international telecoms company on how to comply with UN and national sanctions against Iran, Sudan and Syria.

SELECT CASES INVOLVING STATES

- Representing the UAE-based Rasia fund in its over USD 300 million expropriation claim against the Republic of Armenia concerning a railway and road project (<https://investmentpolicy.unctad.org/investment-dispute-settlement/cases/934/borkowski-and-rasia-fze-v-armenia>).
- Representing Ukraine in an expropriation claim brought under UNCITRAL Rules. Senior quantum expert feedback praises Prof Roos as “a real star”.

- Representing an insurance company in an ICC arbitration against the Republic of Cyprus concerning the impact of the Cyprus financial crisis on an insurance joint venture.
- Representing the Republic of Kenya who supported the claim for compensation by the Mau Mau against the United Kingdom, resulting in a GBP 20 million settlement in favour of the Mau Mau (<https://www.bbc.com/news/uk-22790037>).
- Advising an oil company consortium in relation to rights arising from production sharing agreements in Central Asia and related tax and cost recovery disputes.
- Acting for an Indian company in the English High Court proceedings arising out of an arbitration over an oil production agreement, involving proceedings in the Indian Supreme Court.
- Providing investment treaty restructuring advice for clients to protect investments e.g. in Africa and Latin America.

PRO BONO MATTERS

- Acting for a leading climate scientist in defamation cases.
- Assisting in defending a UK citizen on trial for a double-murder in the US.
- Advising a charity acting to counter modern slavery with compliance with the Official Secrets Acts.
- Drafting multi-arm clinical trial agreements between pharmaceutical companies, a major cancer research charity and hospitals with a view to limiting liability and risk for the client.
- Drafting a pharmaceutical agreement for the manufacturing of a therapeutic product with a view to limiting the manufacturer's liability.
- Negotiating venue hire contracts for a major cancer research charity raising funds through "race for life" events.
- Auditing a health-food provider's dispute resolution provisions in its suite of contracts.
- Running a multi-jurisdictional survey of in-house counsel's ability to undertake pro bono for TrustLaw, a Thomson Reuters Foundation.

IV. PUBLICATIONS

Hanna is passionate about innovation, which is her lead motive in research and life. Her current research interest is in leadership and diversity in arbitration. For example, she recently published a practical checklist to help retain diverse talent in arbitration: https://www.linkedin.com/posts/hannaroos_diversity-checklist-for-international-arbitration-activity-6820309441104134144-fFeO, as well as chapters on Award challenges in *Butterworths Challenges in Arbitration* (LexisNexis). She has also sat on the CPR arm of the ICCA-CPR New York City Bar working group whose draft Cybersecurity Protocol won the 2018 GAR Best Development Award. Her decade of research in the pharma, biotech, law and ethics sphere has gained her a reputation as "one of the most impressive thinkers of her generation". She has lectured widely on the topic, including as External Professor at the University of Milan.

Publications in dispute resolution

- Roos, a practical checklist to help retain diverse talent in international arbitration, published as three Practical Law Arbitration blogs:
 - Part 1: <https://lnkd.in/e8g-cYv>
 - Part 2: <https://lnkd.in/exNrhXt>
 - Part 3: <https://lnkd.in/efCFkZi>.
- Roos H, Clifford QC, a chapter on section 67 Award challenges under the 1996 Arbitration Act, *Butterworths Challenges in Arbitration* (<https://www.lexisnexis.co.uk/store/products/butterworths-challenges-in-arbitration->

[challenges-against-arbitrators-awards-and-enforcement-in-england-and-wales-skuuksku9781474306812CTAIL74338/details](https://www.lexisnexis.co.uk/store/products/butterworths-challenges-in-arbitration-challenges-against-arbitrators-awards-and-enforcement-in-england-and-wales-skuuksku9781474306812CTAIL74338/details)).

- Roos H, Puschmann H, a chapter on section 68 Award challenges under the 1996 Arbitration Act, Butterworths Challenges in Arbitration (<https://www.lexisnexis.co.uk/store/products/butterworths-challenges-in-arbitration-challenges-against-arbitrators-awards-and-enforcement-in-england-and-wales-skuuksku9781474306812CTAIL74338/details>).
- Clifford QC, Roos H and Scogings E, “Arbitrator challenges: the long view”, New Law Journal (<https://www.lw.com/thoughtLeadership/arbitrator-challenges-long-view>).
- Assistance with book update of A Commentary on the LCIA Arbitration Rules 2014 by Clifford QC et al (Sweet & Maxwell).
- Overview of select country chapters for Delos Guide to Arbitration Practice reviewing close to 70 jurisdictions, published in 2018 and 2021.
- Clifford QC, Roos H and Price R, Contribution to the IBA-UNIDROIT compendium of case law and arbitral practice to support UNIDROIT Principles of International Commercial Contracts 2016, published at IBA Annual Conference in Rome in October 2018.
- Roos H and Archie J, “Call for Cybersecurity Guidelines in International Arbitration”, Practical Law Arbitration, November 2017.
- Roos H, Browne O and McLaren R, “Pharma and Biotech: Key Trends and Legal Risks”, Latham.London, November 2017, circulated by the Financial Times to attendees of the FT Global Pharma and Biotech Conference 2017.
- Roos H and Bakhda K, “Hong Kong Permits Third Party Funding of Arbitration”, Latham.London, June 2017.
- Lamb S and Roos H, “Arbitration In London: Developments Past and Future”, International Newsletter of the Israeli Institute of Commercial Arbitration, March 2017.
- Parker J, Roos H and Pizzezy H, “Competition Appeal Tribunal Refuses Interim Relief in Pharma Pricing Case”, Latham.London, February 2017.
- Lamb S, Roos H and Bakhda K, “Singapore to Permit Third Party Funding of International Arbitration”, Latham.London, January 2017.
- Roos H and Archie J, “Cyber Security Issues in Arbitration, Practical Law Arbitration”, Practical Law Arbitration, December 2016.
- Roos H, “ICC Court Issues Guidance on Arbitrator Conflicts of Interest and Time Limits for Awards”, L&W International Arbitration Newsletter, July 2016.
- “Singapore to Permit Third Party Funding of International Arbitration”, Latham & Watkins blog, January 2017.
- Roos H, “Venezuela Not Immune Against Enforcement in Gold Reserve Dispute”, L&W International Arbitration Newsletter, July 2016.
- Gaertner C, Roos H and Hyde A, “Anti-Suit Awards Are Compatible With the Original Brussels I Regulation” L&W International Arbitration Newsletter, October 2015.
- Clifford P, Roos H and Andrew A, “The New LCIA Guidance Notes: Useful Reading for Parties”, L&W International Arbitration Newsletter, October 2015.
- Browne O and Roos H, “Change to Rules of Service Out of the United Kingdom Following the Recast Brussels Regulation”, L&W London Disputes Newsletter, March 2015.
- Hull J, Roos H and Andrew A, “Obtaining Evidence in the English Court for Use in Another EU Member State”, Practical Law Company, Jul 2014.
- Roos H, “The AAA and ICDR Offer a New Optional Arbitral Appeal Process and Update the Commercial Arbitration Rules”, L&W International Arbitration Newsletter, Jan 2014.
- Roos H, “The Supreme Court of Lithuania Seeks Clarification from the European Court of Justice in Gazprom v. Lithuania”, L&W International Arbitration Newsletter, Jan 2014.
- Roos H, “Tribunal Dismisses the ICSID Case KT Asia v. Kazakhstan for Absence of an Investment”, L&W International Arbitration Newsletter, Jan 2014.

- Roos H, “Institution Updates: Jerusalem Arbitration Centre Opens and the Permanent Court of Arbitration Hosts Its First Arbitration in Hong Kong”, L&W International Arbitration Newsletter, Jan 2014.

Peer reviewed publications in pharma and biotech (under maiden name Hyry)

- Hyry HI, Cox TM, Roos JC. Brexit and rare diseases: big risk, bigger opportunity? *Curr Med Res Opin.* Jan 2017.
- Hyry HI, Cox TM, Roos JC. Saving orphan drug legislations: misconceptions and clarifications. *Expert Rev Pharmacoecon Outcomes Res.* 2016;16(1):111-7.
- Hyry HI, Roos JC, Cox TM. Orphan drugs: expensive yet necessary. *QJM.* 2016 May;109(5):361.
- Hyry HI, Manuel J, Cox TM, Roos JC. Compassionate use of orphan drugs. *Orphanet J Rare Dis.* 2015 Aug 21;10:100.
- Hyry HI, Roos JC, Cox TM. Orphan drugs: expensive yet necessary. *QJM.* 2015 Apr;108(4):269-72.
- Hyry HI, Stern AD, Cox TM, Roos JC. Limits on use of health economic assessments for rare diseases. *QJM.* 2014 Mar;107(3):241-5.
- Hyry HI, Roos JC, Manuel J, Cox TM. The legal imperative for treating rare disorders. *Orphanet J Rare Dis.* 2013 Sep 6;8:135.
- Hyry HI, Roos JC, Cox TM. Orphan drug pricing may warrant a competition law investigation. *BMJ.* 2010 Nov 16;341:c6471.

V. SELECT PRESENTATIONS

- Invited speaker at ICC YAF in Zurich on witness evidence, 29 April 2022.
- Invited speaker at Mute Off regarding my Diversity Checklist for International Arbitration, 28 October 2021.
- Invited speaker at Nordic Arbitration Day on “Coulda Woulda Shoulda” in international arbitration, 7-8 October 2021.
- Invited speaker on utilising social media to promote profile as arbitration lawyer, Quadrant Chambers and ICC Young Arbitrators Forum event, June 2021.
- Invited speaker on cross-examination at the ICCA Skills Training Workshop, Copenhagen, April 2019.
- Invited cybersecurity presentations at Cambridge University, November 2018 and 2019.
- Invited lecture on cyber security and arbitration to 300-person audience at the Spanish Club of Arbitration Annual Congress in Madrid in June 2018.
- Invited moderator of seminar between Young Arbitration Club Finland (YACF), Young Arbitrators Sweden (YAS) and the Russian Arbitration Association 40 (RAA40) in association with the Helsinki International Arbitration Day in May 2018.
- Invited panellist at Paris Arbitration Week 2018 regarding cyber security issues in arbitration in April 2018.
- Invited talk on cybersecurity in arbitration at Arbitration PSL networking group (ASK) in London at Clifford Chance in April 2018.
- Invited chair of a panel organised by Swiss Arbitral Association below 40 and ICDR Young and International in Bern, Switzerland, in September 2017 concerning a Swiss Federal Tribunal decision impacting arbitration.
- Invited “next generation” speaker on legal implications of Brexit at the European Business Leaders Convention in Helsinki, June 2017.
- Organised and chaired a diversity panel event featuring Deutsche Bank, Unilever, KKR, Blackstone Chambers and others in London in October 2016.

- Invited speaker on cyber security and arbitration to approximately 500-person audience at Helsinki International Arbitration Day in May 2016.
- Invited lectures in medicine and law since 2006.

VI. PERSONAL

Hanna hails from Finland where she spent her childhood building dens in the woods with her siblings and cousins, caring for pets ranging from gerbils to lost dogs, playing the piano, singing in a Purcell opera (slightly off-key) and reading her Finlandia Prize-winning grandfather Antti Hyry's books. Her free time revolves around her oculoplastic surgeon husband and two cheeky sons, triathlon training by the soggy Thames, sailing and keeping the family moving and sane mid-pandemic.